



## More than energy procurement – a partner who is on your side

Energy procurement and delivery are complex, risky activities! Let Kinect Energy show you how to consistently buy better and buy less energy. The right choices result in reliable, economic energy procurement. The wrong choices can leave you with higher costs or, worse yet, with no energy at all.

*Kinect Energy manages the complex process of moving your energy from where it is produced to where it is needed.*

Procurement has been the cornerstone of Kinect Energy's energy management expertise for nearly three decades. We are skilled in the purchase and delivery of natural gas, electricity, biogas and alternative fuels. Because we are actively engaged in physical and financial markets spanning the globe, we are close to the market. Priority one is to evaluate your total requirements and to implement a procurement plan unique to your operation.



## PROCUREMENT EXPERTISE

- Sourcing strategy
- Tariff analysis
- Price optimization
- Global network of solution providers
- Market index – flex and fixed pricing
- RFPs & contract development
- Load shape analysis
- Expert brokerage services
- Market benchmarking





Reliable, expertly managed energy procurement

## ELECTRICITY PROCUREMENT / BROKERAGE SERVICES

Kinect Energy offers a wide array of supply products that include fixed price, blended, index and pool options through the broadest and most well-respected group of energy suppliers. We maximize our client’s savings by finding procurement solutions for every meter type, regardless of size. Our approach to analyzing our clients’ load shape and choosing the optimum supply product to meet their requirements is unmatched in the market.

The unique usage characteristics attributable to each customer meter, including load factor, load shape, on-peak and off-peak usage patterns, transmission and capacity tags, are considered with each evaluation. These factors have a large impact on what you pay for electricity and the type of product that would best suit your requirements.

## NATURAL GAS PROCUREMENT

We first evaluate your total energy spend. If required, we use these volumes to generate Requests for Proposals (RFPs) from qualified natural gas suppliers. An aggressive, transparent procurement process encourages potential suppliers to submit competitive bids, and also forces incumbent suppliers to adjust their pricing, credit, balancing, and other terms to more accurately reflect the ever-changing market.

Kinect Energy works with our clients on both strategic and tactical procurement strategies. RFP responses are evaluated with an understanding of the pricing proposed, transparency in pricing, terms of the offer, reliability, and administrative services. With Kinect Energy, you always have a pro on your team with the capabilities to deliver every approach – fixed basis, NYMEX, multi-leg options – all can be embedded in physical supply to manage your energy spend.

### KINECT ENERGY’S SERVICES



KINECT-PROCURE™



PORTFOLIO  
& PRICE RISK  
MANAGEMENT



DATA  
MANAGEMENT



CONSULTING &  
SUSTAINABILITY



SUPPLY  
MANAGEMENT

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