

Renewable energy demand and sourcing options are rapidly growing

Renewable energy generation is growing rapidly in North America driven by falling prices, technology improvements, incentive programs, and increased corporate demand for clean energy. Simultaneously, options for sourcing renewable energy are growing and becoming more complex.

What's your renewable energy strategy?

Does it align with your financial and environmental goals? Kinect Energy can help you successfully navigate through the complexity!

Onsite renewable energy

Onsite Renewable Energy often has the best economics. Facilities with ample roof or ground space available should strongly consider an onsite solar project. Benefits include:

- 30% Federal Investment Tax Credit and accelerated depreciation
- 25 year warranted asset life
- Additional incentives available

Federal Investment Tax Credit

	2018	2019	2020	2021	2022
LEVEL	30%	30%	26%	22%	10%

Virtual Power Purchase Agreements (VPPAs)

VPPAs enable companies to take advantage of favorable economics for wind and solar projects located offsite – a viable strategy to meet renewable energy and economic goals. VPPAs offer:

- Opportunity for large scale renewable energy participation
- Renewable Energy Certificates (RECs)
- Fixed per-MWh rate over a 10-20 year term
- Long-term hedge against rising prices and no up-front costs





Reliable, cost effective, expertly managed energy procurement



EXPERTISE

- High-level site assessment for solar PV and other renewables
- Preliminary layout designs and production estimates
- Financial and energy modelling of on-site renewable systems
- Full project development services through the client representative model
- 90,000+ MW portfolio of VPPA projects- to choose from
- Project identification and analysis to meet client objectives
- Community Solar Garden (CSG) program sourcing and advisory

Acquiring Renewable Energy

SOURCING OPTION	STRATEGY
Own or Invest in Project	Physical – Own On-site Own/Invest Off-site
	Financial – On-site PPA Off-site PPA (VPPA)
Buy From Utility/Supplier	Green Pricing Green Tariff Community Programs Supplier Procurement* Community Choice Aggregation*
Buy Unbundled Attributes	Renewable Energy Credits (REC)

* Only available in deregulated electricity markets

There are many finance options available, including:

- Power Purchase Agreements (PPAs), zero up-front capital
- Financing/debt options: cash flow positive year one
- Property Assessed Clean Energy (PACE) financing

KINECT ENERGY'S SERVICES



KINECT-PROCURE™



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