



Fleet Needs Worksheet



You can significantly simplify your search for a fleet fueling solution by first determining your fleet's specific needs. Knowing the answers to these questions before you select a program will ensure you've selected the best solution for the success of your fleet fueling program.

How many vehicles do you have? 1-20 21-50 51-99 100+

How many drivers do you have? 1-20 21-50 51-99 100+

How many of your drivers will require a fuel card? 1-20 21-50 51-99 100+

Which asset is more important for your operation to track? Drivers/Personnel Vehicles

What distance do drivers travel in a month _____ / year _____?

Do your drivers have to go off route to fuel now? Yes No

If so, approximately how far? _____

Is your fleet operation centralized or decentralized? (check one)

If you are using a fleet card, what is it you like or dislike about your current program?

like: _____

dislike: _____

How are you currently purchasing fuel?

- Credit card
- Collecting receipts and reimbursing your drivers
- Fleet card

What do you most often measure when tracking annual fuel purchases?

- Gallons
- Dollars

What spending limits/security measures do you intend to initiate and monitor?

- Fuel purchases
- Cash advances
- Maintenance
- Miscellaneous in-store purchases, such as cigarettes and soda

What kind of reporting will be most helpful for managing your fleet?

- Exception reports
- Performance reports
- E-receipts
- Purchase alerts

What performance metrics do you want your fleet to achieve?

- Reduced fuel consumption
- Less driver downtime
- Reduced slippage

What expectations do you have for customer service?

- Turnkey setup
- Online management
- 24/7 access
- Live person

To discuss your results contact us at 800-899-0747.