



5 Steps To Fueling Smarter

Fuel Cost Management Worksheet

Imagine your fuel supply was priced just as you expected every day. Imagine your operation, if your fuel price was the same every day. That is the reality of a custom-built Price Risk Management solution from WFS. Though not for everyone, offsetting risk or hedging fluctuations in the energy market is a simple yet powerful way to add stability and structure to your fuel supply operation.

START HERE.

1. Does your daily fuel-spend significantly impact your annual or projected budget? Yes or No
2. Total annual fuel-spend in gallons: \$ _____
3. Resources currently used to monitor market conditions / outlook:
 OPIS FPN WSJ Cable News Reuters Other: _____
4. Is any of your fuel supply currently under contract? Yes or No

If you answered YES to number 4: What percentage: _____

Formula or Fixed; Contract renewal date: _____

What types: Fixed Forward Price Financial Hedge Direct NYMEX Other

If hedged, performance is measured against:

Budget Prompt Market Management Review Other Unknown

If you answered NO to number 4:

On a scale of 1-5, how familiar are you with the physical and financial tools available for hedging or offsetting any of your price risk:

- 1 = not at all, don't understand the terminology 4 = somewhat familiar
- 2 = vaguely familiar – heard terms 5 = very familiar (use occasionally)
- 3 = working knowledge

5. Objectives desired by hedging any portion of your fuel risk (check all that apply):

- Budget protection Team performance metrics Other: _____
- Stabilize cash flows Supply stability
- Assist in securing financing Remain competitive

Our fuel market experts can walk you through the financial tools available and show you how the right price risk management program simultaneously helps improve cash flow, add stability to your fuel supply, and protect your budget from fuel price spikes.

Your World Fuel Services Account Rep: _____

Your Fuel Market Expert:

Deborah Neal, World Fuel Services Director, Price Risk Management Programs

Don't Forget to Include Your:

Company Name: _____ Phone #: _____
 Contact Name: _____ Email: _____