



INDUSTRY

Catering for the Aviation Industry

LOCATION

Global

World Kinect Energy Services serves up **energy and fuel management** for gategroup



OVERVIEW

To begin the process, World Kinect Energy Services conducted a risk strategy workshop to ascertain the risk level for various stakeholders in gategroup's organization.

CUSTOMER CHALLENGE

Gategroup is the leading global airline catering, retail onboard and equipment solutions provider with the largest global network in the airline industry, serving **more than 700 million** passengers annually.

Gategroup requested World Kinect Energy Services to provide a competitive solution for fuel and energy management, inclusive of procurement, **portfolio management**, cost and consumption reporting, bill validation, budget support, and market intelligence.



“The combination of providing both fuel, electricity and gas management was what made working with World Kinect Energy Services so easy, as they managed the global project as one team. Other companies could only provide energy or fuel and that meant we would have to deal with two suppliers, which would have meant investing far more time to communications, administration, and not having one view of our energy and fuel portfolio.”

*Kevin Verburg
Director of Asset & Technology Procurement, gategroup*

OUR SOLUTION

Gategroup and World Kinect Energy Services executed a global agreement managing the procurement of gas, electricity, and fuel.

The contract includes full reporting of the energy costs and consumption through the World Kinect Online portal, which gives fully transparent reports and easy accessible data. Information is collated at invoice and meter level and aggregated to match business structures. In addition, World Kinect Online provides market and commodity price information for constant benchmarking and monitoring.

KEY BENEFITS

The flexible hedging solution, the ability to provide **fuel and energy procurement**, marketplace knowledge, and the total transparency and reporting were the keys to moving forward with gategroup. In the short time since the agreement was completed **savings have already been achieved** not only directly by improvements in energy management, but indirectly through the centralization of two commodities with one supplier.



FOCUSING
ON SAVINGS



PROCESS
IMPROVEMENT



TIME
EFFICIENCIES



FIND OUT HOW WORLD KINECT ENERGY SERVICES CAN PUT SOLUTIONS LIKE THESE TO WORK FOR YOU

World-Kinect.com

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