



**INDUSTRY**  
Car Manufacturing

**LOCATION**  
United Kingdom

## Toyota is Committed to **sustainable** car production



### OVERVIEW

Toyota Manufacturing UK (TMUK) in Derby was the first Toyota manufacturing plant established in Europe. Production commenced in 1992 and the plant now produces the new generation Toyota Corolla. The 1.8 hybrid engines are made at its Deeside plant in North Wales. Hybrid engine technology was developed by Toyota and first used commercially in the Prius in 1997. Since then over 14 million hybrid vehicles have been sold worldwide.

TMUK approached World Kinect Energy Services due to our position in industry, our high level of efficiency and our continual communication, as well as our approach to the objectives that Toyota has set itself – all of which set us apart from competitors.

### CUSTOMER CHALLENGE

Toyota's 2050 Environmental targets are focussed on reducing our impact on the environment through the entire vehicle life cycle from design, supply chain, production process and end of vehicle life management. Using green energy for both its UK plants, TMUK continues to look to **enhance their renewable energy** and is now further investigating other options to support renewable generation.



***“The people at World Kinect are a key asset – from the account managers to the consultants and specialists, everyone involved takes the time to understand what we need and devoted time to us to understand what is going on in the market and managing portfolios – the team are extremely competent.”***

*Christine Cooke  
Senior Manager, Purchasing, Toyota Motor Manufacturing UK*

## OUR SOLUTION

Based on an existing relationship with the client, we offered trading services on a performance only basis. Negotiating new contracts for electricity and gas and by buying at the right time, TMUK has made considerable savings over the last six months.

We needed to outperform two of the three industry indexes and we achieved it. We are continuing to perform at that level, leading to additional cost-savings for TMUK. We also supported Toyota on tenders and helped the firm better understand the differentials between bidders to make the right and informed decisions.

Toyota UK can properly manage its budget and monitor its data from our 24/7 platform World Kinect Online, and work in advance of the start of the year to help with its budgets.

## CUSTOMER OUTCOME

As a leader in environmental performance, TMUK is looking to integrate more renewable energy sources which may include biomass and CHP.

Using its expertise of extremely volatile markets, World Kinect was able to advise when to buy energy, integrate legislation, ensure the purchase of green energy and manage the whole process, taking the burden away from the Purchasing team at TMUK and achieving a better end result – all within budget.

## KEY BENEFITS

Toyota will continue to strive towards its 2050 Carbon targets by **reducing** CO2 throughout the whole **process** from design, the supply chain, the manufacturing process and End of Life Vehicle recyclability.



FOCUSING  
ON SAVINGS



PROCESS  
IMPROVEMENT



TIME  
EFFICIENCIES



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