



YOUR LONDON AIRPORT  
*Gatwick*

INDUSTRY  
Aviation

LOCATION  
UK

## Gatwick Airport maintains carbon neutrality and saves with **renewable electricity**



### OVERVIEW

World Kinect Energy Services conducted a broad-based competitive tender and thoroughly investigated the cost of purchasing REGO (Renewable Energy Guarantees of Origin) certificates.

As part of this process, we conducted a comprehensive risk workshop involving all the key stakeholders from within the airport to get everyone aligned on an agreed strategy to achieve the challenging and diverse needs of the business.



***“World Kinect managed the re-tender and negotiation process really proactively, in particular the supplier bid analysis which provided great clarity for decision making. The fee outcome was also very positive for Gatwick.”***

*Martin Bilton  
Engineering Manager, Utilities, Gatwick Airport*

### CUSTOMER CHALLENGE

Over the last decade, the airport has grown from 31 million passengers/year to 45 million and is the UK’s second-largest airport.

Gatwick wanted to maintain its Airport Carbon ‘Neutral’ Accreditation, achieved in 2017, and continue to purchase certified renewable electricity a key. Gatwick is also a member of RE100, a global collaboration of 138 businesses committed to 100% renewable electricity. Purchasing renewable electricity also adds to Gatwick’s Decade of Change program of ambitious environmental and community-focused targets. In a market with increasing commodity and non-commodity costs, the airport wanted a renewable solution that would be sustainable, contribute to the diversification of the UK energy system, but that didn’t come at a premium price.

## OUR SOLUTION

The competitive tender for electricity needed to secure a new electricity contract that would enable Gatwick Airport to maintain carbon neutrality, as well as deliver cost and operation benefits. Electricity accounts for 75% of the airport's ground operations carbon footprint, so to achieve their renewable energy target of 25% by 2020, it was essential to buy from 100% renewable sources.

World Kinect energy specialists carried out an extensive procurement process analyzing a large number of suppliers to improve all aspects of the contract, in addition to the renewable element. This included contract terms which optimized the trading terms and increased transparency which led to a significant reduction in transaction costs.

## KEY BENEFITS

An important objective of the tender was achieved when Gatwick Airport moved from 100% biomass to 50% wind and 50% biomass products with full REGO certification for their April 2019 renewal. This fully traceable, renewable position secured a substantial part of 'carbon neutrality' for the next 36 months.

World Kinect's direct involvement resulted in the contract **costs being reduced** by almost £90,000 – especially striking considering the trend for commodity and non-commodity cost increases at the time.

As part of our service capability, World Kinect Energy Services trades on behalf of Gatwick Airport, implementing their mandated **Risk Management** strategy. The service provides market analytics and pricing updates, reports on transactions, and a view of trading performance based on agreed benchmarks. All of this information is updated and shared in our World Kinect Online portal, giving Gatwick full transparency and on-demand access to the latest and most relevant information.



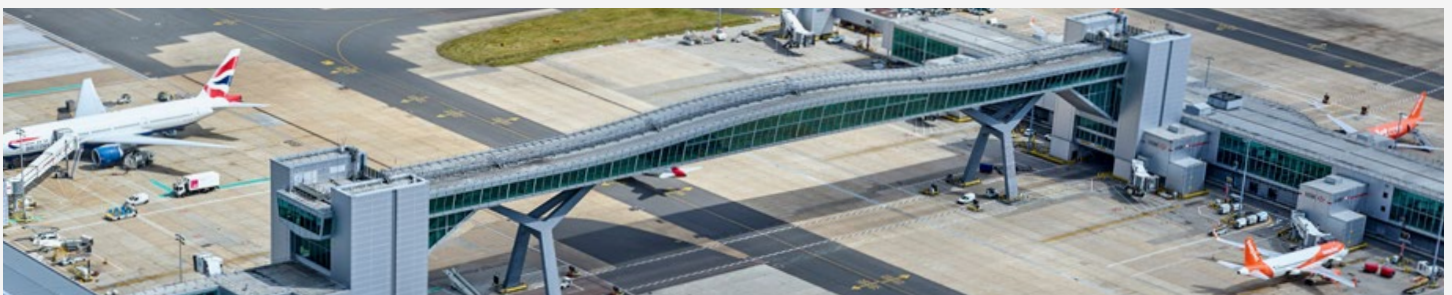
FOCUSING  
ON SAVINGS



PROCESS  
IMPROVEMENT



TIME  
EFFICIENCIES



## FIND OUT HOW WORLD KINECT ENERGY SERVICES CAN PUT SOLUTIONS LIKE THESE TO WORK FOR YOU

[World-Kinect.com](https://www.world-kinect.com)

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